



Bid Engineer – O&G Telecoms

The role

We are looking for a Telecoms Bid Engineer to join our Pre-Sales Engineering Team based in Coventry.

Your role will be to provide pre-sales bid support, compile systems that meet the client requirement and manage the integration of individual sub-systems during the sales stage of a project. Responsibilities include liaising with suppliers, obtaining quotes and compiling these within a priced proposal ready for technical & commercial sign-off. You will manage your own time and priorities, working in a flexible way to handle all that comes your way.

You'll enjoy working within a team environment but will be self-sufficient and able to demonstrate initiative; you'll be a confident communicator and will actively seek out the information you need.

The ideal candidate will have detailed technical knowledge of telecommunications sub-systems within the Security or Oil & Gas Industry. You'll be competent using Microsoft Office Tools (Inc. Excel), have ability to author technical documents and be able to assess customer specifications. Ideally you will have experience of bid writing, and an understanding of the commercial terms involved.

An essential requirement is that you'll have comprehensive knowledge of at least one of the following system: CCTV, PAGA, Access Control, Telephony/PABX, Radio, Microwave, Meteorological, LAN's WAN's, Entertainment or cabling. Experience of multiple systems would be a real advantage & highly desirable.

So, if you motivated, flexible with a high degree of professionalism, a can-do attitude and keen to progress your career you could be just the person we're looking for to join our team.

To apply for this role please send you CV and a covering letter telling us why you'd like to come and work with the team here at Optilan and what you can bring to this role.

Please make sure you include details of your current salary and notice period and send it to our HR team at recruitment@optilan.com