



## **Lead Bid Engineer – O&G Telecoms**

### The role

An exciting opportunity has arisen for an experienced Telecoms Lead Bid Engineer to help continue our success and growth at Optilan UK Ltd located in Coventry. The post is mainly UK based but may require short overseas visits.

Your role will be to provide pre-sales bid support, compile systems that meet the client requirement and manage the integration of individual sub-systems during the sales stage of a project. Responsibilities include the pricing of infrastructure using external & internal costs and compiling these within a priced proposal ready for technical & commercial sign-off. You'll also be the primary contact for both the customer and Bid Manager and have responsibility for the technical design of bids under their control.

The ideal candidate will have detailed technical design knowledge of sub-systems within the Oil & Gas or Security Industry. You must be competent using Microsoft Office Tools (Inc. Excel), have ability to author technical documents and be able to assess customer specifications. Experience in training and mentoring is also extremely beneficial.

An essential requirement is that you'll have comprehensive knowledge of at least one of the following system: CCTV, PAGA, Access Control, Telephony/PABX, Radio, Microwave, Meteorological, LAN's WAN's, Entertainment or cabling. Experience of multiple systems would be a real advantage & highly desirable.

You should possess excellent communication and customer interaction skills, be confident in meeting and presenting to customers, and a creative problem solver who is confident under pressure and able to operate effectively in challenging environments.

So, if you motivated, flexible with a high degree of professionalism, a can-do attitude and keen to progress your career you could be just the person we're looking for to join our team.

To apply for this role please send you CV and a covering letter telling us why you'd like to come and work with the team here at Optilan and what you can bring to this role.

Please make sure you include details of your current salary and notice period and send it to our HR team at [recruitment@optilan.com](mailto:recruitment@optilan.com)